

PHYSICIAN'S GUIDE TO HOSPICE REFERRALS

INTRODUCTION

When a cure is no longer possible for a patient, hospice may be an option to support your program of care. Hospice is a form of compassionate and quality care, often provided at home, for patients facing a life-limiting illness or injury. Qualifying patients have a life expectancy of 6 months or less if the illness is left to run its natural course. Hospice care enables you to make a valuable difference in the quality of your patient's life experience as it nears its end. If you have a diagnosed patient with a terminal illness, let us help you provide care, comfort, and support for your patient and his or her family

Our hospice team approach

Our goal is to function as an extension of your medical practice. The broad and diverse needs of hospice patients have led us to build a multidisciplinary team of specially trained medical professionals with extensive hospice experience. This structure enables us to maintain a high-quality continuum of care.

Our hospice team includes:

- Physicians/medical directors
- Registered Nurses
- Certified nursing assistants
- Bereavement specialist
- Medical social workers
- Spiritual support professionals
- Care transition coordinators



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Our hospice patients receive a wide range of services that may include:

- Pain and symptom management
- Assistance with personal care, feeding, & light housekeeping
- Medical supplies, equipment, and medication related to hospice diagnosis
- Bereavement counseling
- Professional social work
- Emotional support and spiritual counseling
- General inpatient and continuous care

It may be time to consider hospice care as an option if a patient:

- Is not eating or drinking enough to sustain weight
- Receives optimal treatment but health continues to decline
- Exhibits weight loss of 10% or more in six months
- Experiences recurrent infections and frequent hospitalization or ER visits in the past six months
- Shows significant decline in overall health due to multiple problems
- Has an ejection fraction of 20% or less

Cost efficient and Medicare approved

We have systems in place to provide the highest level of care in the most efficient manner possible. This means your patients and their families receive more personalized attention without a higher cost. Our services are covered by the Medicare Hospice benefit of Medicare Part A. We are also certified by Medicare as a hospice program.

- **Medicare Information For Physicians** - Because it can be difficult for a physician to determine the exact prognosis for end-stage illness, Medicare has clarified its position to broaden patients' access to hospice.

"The Medicare program recognizes that terminal illnesses do not have predictable courses; therefore, the benefit is available for extended periods of time beyond six months provided that proper certification is made at the start of each coverage period."

Reference: *Department of Health and Human Services
Center for Medicare and Medicaid Services*

Referring a patient to hospice

Referring your patient to hospice does not mean you are "giving up" on care, rather, you are recognizing that there is no further curative treatment possible and that a new phase of care is more appropriate for your patient's needs. The focus can now shift to improving your patient's quality of life and encouraging your patient to live the remaining time left to its fullest.

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